HSBC Vietnam Onboarding: Getting Started with Tradeshift

Webinar: PAY WebUI | 2025



Tradeshift



HSBC are partnering with Tradeshift to provide a fast and secure way for you to send invoices and issue Purchase Orders (POs) electronically. This will help us reduce the amount of paper we use across the Bank, and is another step towards becoming net zero across our operations by 2030.

Agenda

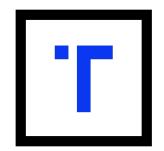
- 1. Covering The Basics
- 2. Setting Up Your Account and Company Profile
 - a. Account Activation
 - b. Update Company Profile and Invite Additional User
 - c. Network Connection with Your Customer
- 3. Navigating Through Your Tradeshift Account
- 4. WebUI Solution
 - a. HSBC Vietnam Branches in Scope
 - b. PO Flip Method
 - c. The 'CREATE' Launcher
 - d. Important Notes
- 5. Useful Information
 - a. Document Manager Features
 - b. HSBC Landing page
 - c. Other Features
 - d. Next Steps
- 6. FAQs

Tips: Click on the title to view the relevant topic





Covering the Basics



Who is Tradeshift?

Tradeshift is an online platform that enables buyers and sellers to transact digitally.

We give sellers transparency on payments status, save them time on admin, and get them paid faster.



Benefits of E-invoicing via Tradeshift



- Secure access
- Invoice status until payment
- 24/7 invoice status
- Predictable payments
- No chasing payments
- Create your own reports
- View status of global invoices



Tradeshift helps businesses like yours



Increase transparency

Tradeshift offers a seller network with real-time visibility into payment status and access to a full history of customer transactions.



Save time

Tradeshift eliminates the back and forth nature of the buyer-seller transaction with real-time, digital communication.



Invoice processed faster

Tradeshift speeds up invoice processing times.





Simple and Fast

Customer receive invoices immediately once sent

No longer need to send invoices via paper copies or email



Secure Access

Reduce errors due to the Business Firewall

Invoices received and accessed by customer securely, no lost invoices





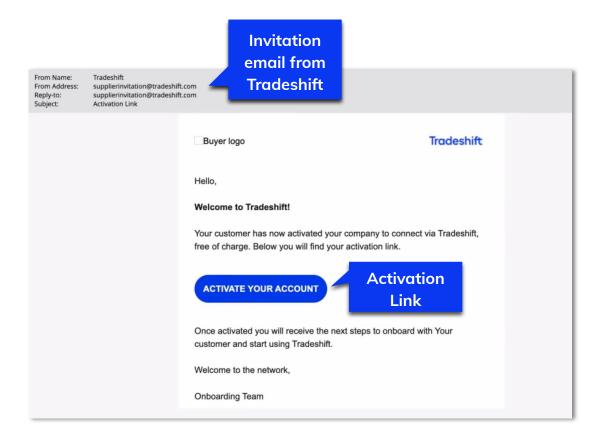
Setting Up Your Account and Company Profile

Please ensure you use the Activation Link provided in the invitation email.

- If you could not find the email, search in the junk/spam mailbox.
- If you did not receive the email, you can raise a Support Ticket via:

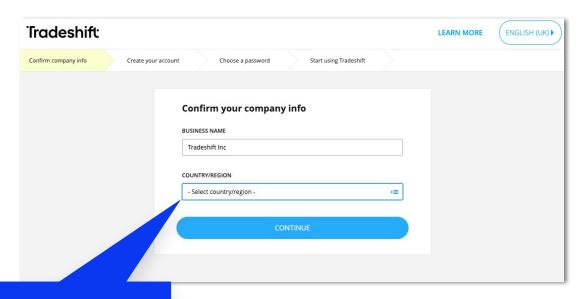
 https://support.tradeshift.com/requests/new.

 Please provide your Company Name and Vendor No. in the Ticket



Complete your company information during the registration of account:

- Business Name
- Country/ Region (where you are tax registered)

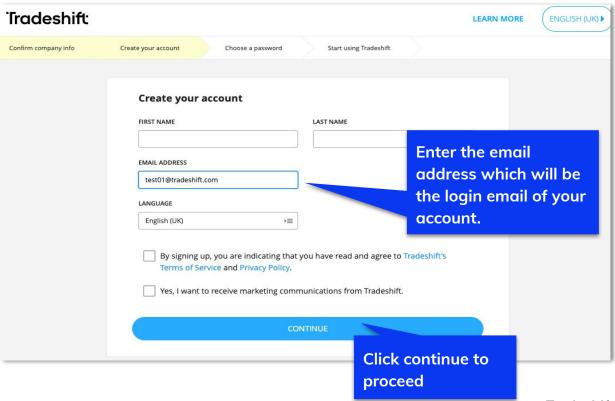


Please make sure you select the correct Country/ Region. It cannot be edited once you have registered the account.

Next, complete your personal information and email address (as the login email).

You will receive an email from Tradeshift to verify your account. Please proceed with the verification immediately.

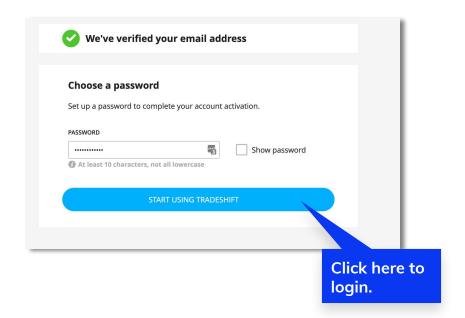
If you could not find the email in the mailbox, please look through the junk/ spam folder.



Once the email address is verified, you can then create the password for your account.

You will be able to **login to Tradeshift** with the **registered email address** and **password after this!**

Login Page: go.tradeshift.com



Update Company Profile

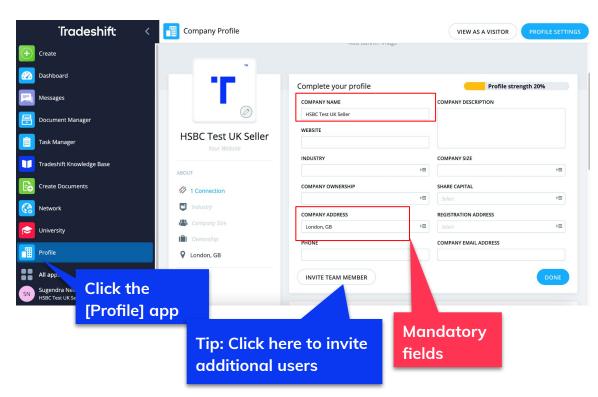
Please ensure the details in your Company Profile are updated before you kick-start the invoicing process by filling in the columns as below:

Mandatory:

- Company Name
- Company Address (Full)
- Company Identifiers (Business registration number, Tax/ VAT ID)

Optional:

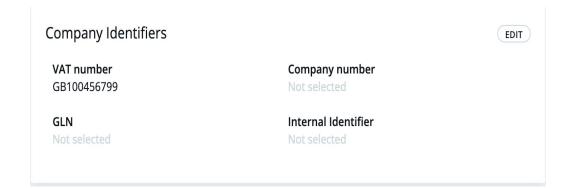
- Company Logo
- Industry
- Phone
- Company Email Address



Update Company Profile

Please ensure the "Company Identifiers" section in your Company Profile is updated.

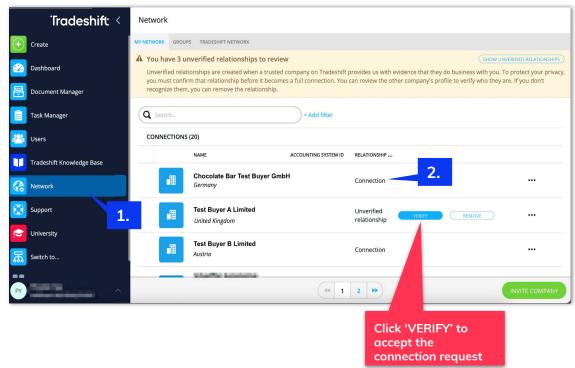
Sellers based in Vietnam: You must update the **VAT Number**



Network Connection with Your

CUSTOME account is connected to your Customer.

- 1. Go to 'Network'
- Under 'My Network' tab, make sure the Relationship Status with your Customer is reflected as 'Connection'.
- For existing Tradeshift users: if the Relationship Status is reflected as 'Unverified relationship', click VERIFY to accept the connection request.
- If you could not see any connection, please contact our Support team via Chat or https://support.tradeshift.com/requests/new





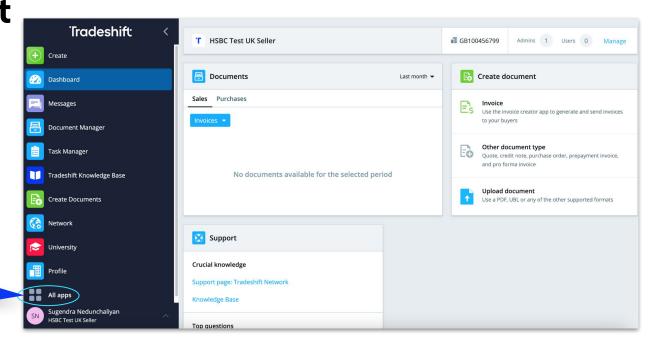


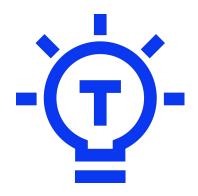
Navigating Through Your Tradeshift Account



Dashboard:
Overview of
Your Account

Click "All apps" to search for more applications









Profile

- View and edit Company Information - Company Name, Address, Company Identifiers etc.
- Add or Remove a user



Network

- View existing connections
- Search for new connections
- Accept/Reject new pending network request(s)



Document Manager

- **View Document Status**
- Document search: Invoice/PO/Credit Note
- All documents can be viewed/searched from here.





Create

 Create any of the standard document types - Invoice (without PO), Credit Note etc.



Support Center

- FAQs by theme
- Self-help Library
- Raise a Support Ticket
- Updated announcement





Tradeshift University

- Login to search for more how-to and learning guides
- Browse for new courses



Knowledge Base

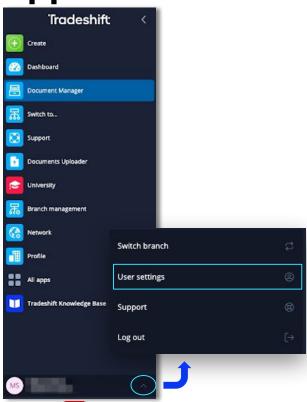
- All assistance in every step
- Encompass many forms of content: FAQs, Process Guides, Video demonstrations etc.



Dashboard

- Gathers key data, documents, support, and educational resources.
- Access to some of the most used Tradeshift apps







Settings

- Edit User's Settings: First Name, Last Name, Login Email, Password, Language etc.
- Notification setting



WebUI Solution



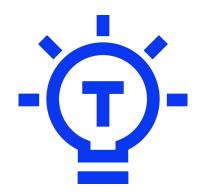
HSBC Vietnam Branches in Scope

The current branches in scope are as below:

Country	HSBC Branches in Scope	Branch ID
Vietnam	HBVN Da Nang Branch	HBVNSVDN
	HBVN Hanoi Branch	HBVNSVHN
	HBVN Head Office	HBVNSVHO
	HBVN Ho Chi Minh Branch	HBVNSHCM
	HBVN Le Dai Hanh Branch	HBVNSLDH

PO Flip Method

Applicable to sellers who receive POs from HSBC



How to Flip Documents

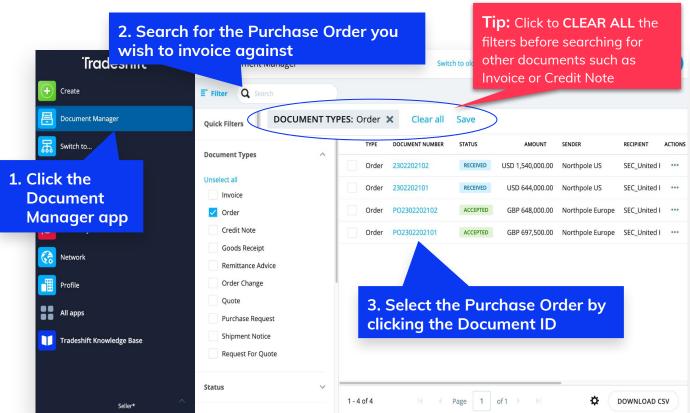
Do you know?

Search a Purchase Order for PO flip:

PO flip means that you are generating an Invoice.

Search an **Invoice** for **Invoice flip:**

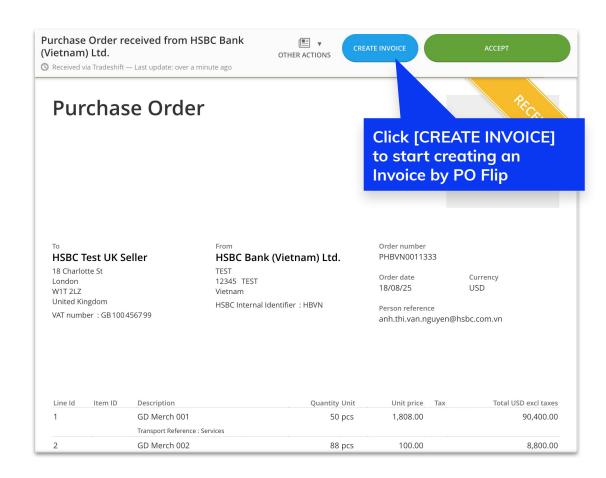
Invoice flip means that you are generating a Credit Note.



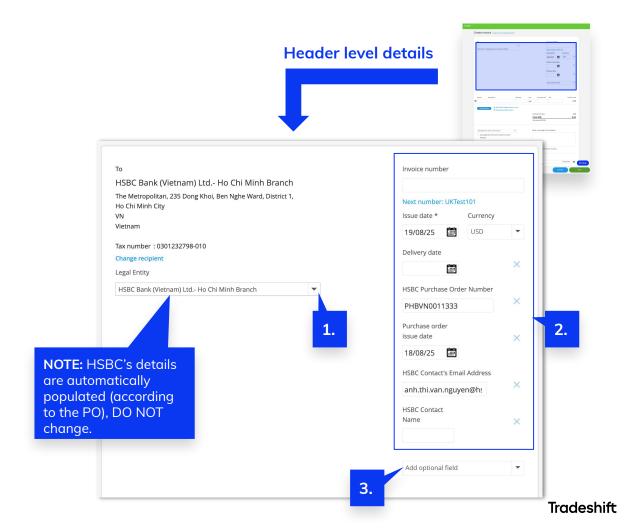
PO Flip Method

Always ensure all details are accurate before flipping any documents.

Click **ACCEPT** as confirmation of the PO.

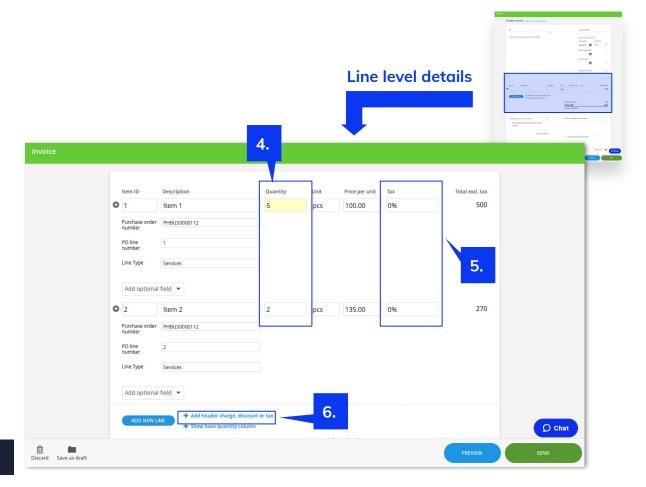


- Make sure your customer's Legal Entity is correct
- 2. Insert the mandatory fields such as:
 - Invoice Number
 - Issue Date
 - Currency (of the invoice)
 (pre-filled)
 - HSBC Purchase Order Number (pre-filled)
 - Purchase order issue date (pre-filled)
 - (Optional) Delivery date
 - (Optional) HSBC Contact's Email Address (pre-filled)
 - (Optional) HSBC Contact Name
- 3. Add optional fields for e.g. Person Reference, if applicable.

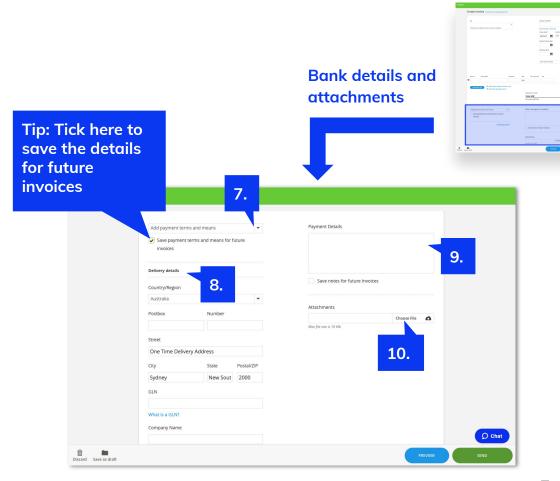


- 4. You may amend the quantity for partial invoicing
- 5. Click on the column and select a Tax % from the list
- Click here to add additional charge (ie. Freight), discount or other additional charges (if any)

⚠ Majority of the details at line level are pre-filled based on the PO. **DO NOT amend the details** except the Quantity (for partial invoicing) and Tax % columns.



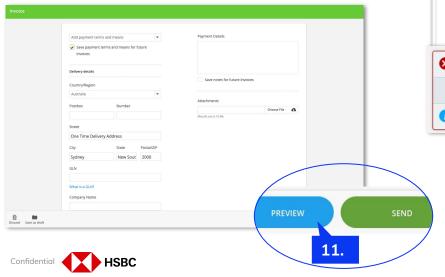
- (Optional) Click here to select a payment method.
 - Invoices submitted via Tradeshift will only be paid to the primary supplier bank account registered with HSBC Group.
 - If there are any changes, please contact HSBC directly.
- (Optional) Delivery Address is pre-filled based on the PO. Do not amend the details.
- 9. (Optional) Leave a note to your Customer (limited to 140 characters)
- (Mandatory) Upload your system generated e-invoice with e-signature via Tradeshift during the submission of e-invoice as reference to HSBC.
 - Uploading supporting documents as additional reference is optional.

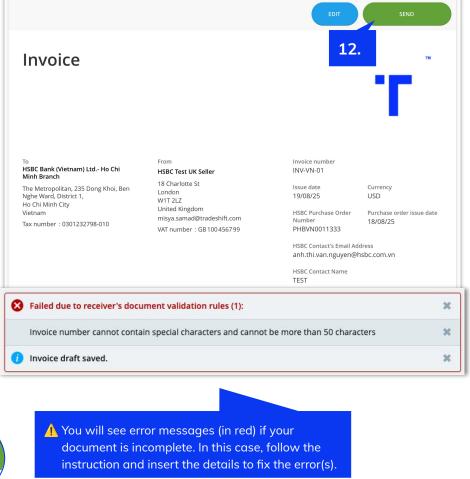


11. Click **PREVIEW** to verify the details

12. Click SEND

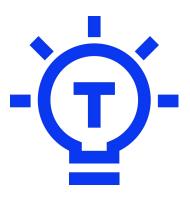
You CANNOT amend or discard the copy after you have sent the Invoice. Always double check the details before sending.





CREATE Launcher

Applicable to Non-PO sellers (sellers who invoice without a PO)

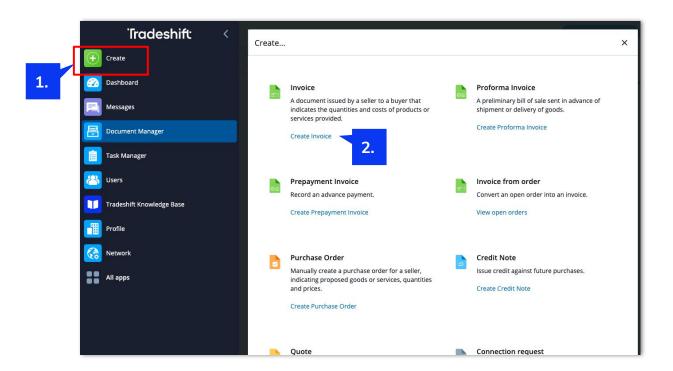




How to invoice from the CREATE Launcher

You can create an Invoice without a PO via the CREATE I auncher.

- 1. Click the [Create] app
- 2. Click on "Create Invoice"

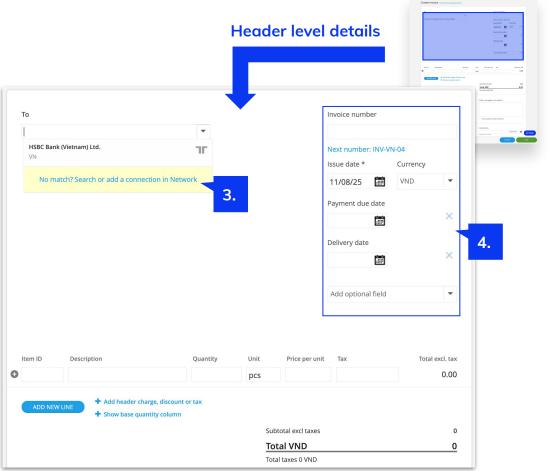


How to invoice from the CREATE Launcher

3. Search for your Customer's name.
You can insert the branch ID such as
HBVNSVDN, HBVNSVHN etc (refer to
the branches in scope here)

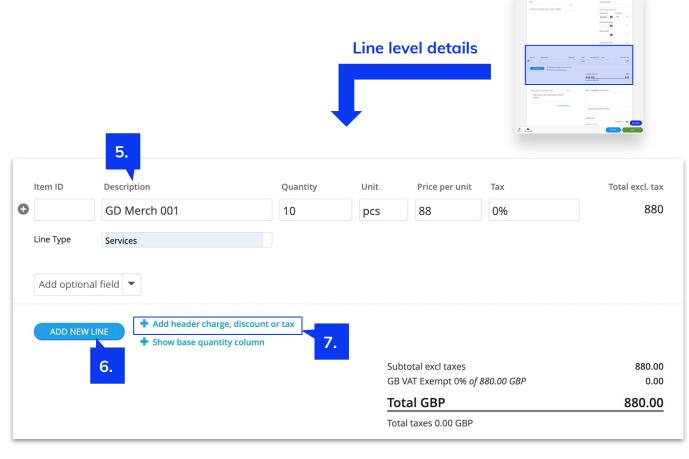
NOTES: For VN Sellers, please choose HSBC VN entities in Vietnamese

- 4. Fill in the **mandatory fields** such as:
 - Invoice Number
 - Issue Date
 - Currency (of the invoice)(pre-filled)
 - Delivery date
 - HSBC Contact's Email Address (must be in the form of "name"@hsbc.com)



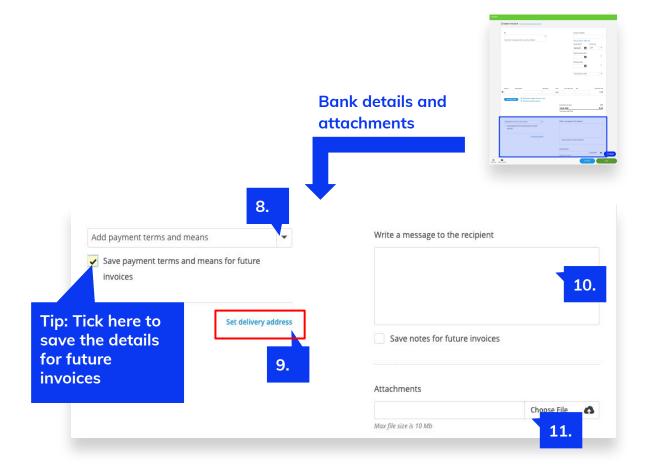
How to invoice from the CREATE Launcher

- 5. Fill in the line details and Tax %
 - Line Type value must be "Goods" or "Services"
- 6. Click "ADD NEW LINE" for additional line item
- Click here to insert additional costs or discount (if any)



How to invoice from the CREATE Launcher

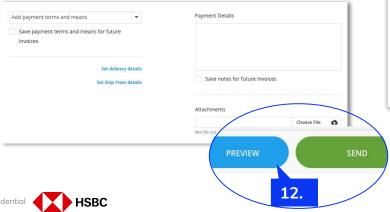
- 8. (Optional) Click here to select a payment method.
 - Invoices submitted via Tradeshift will only be paid to the primary supplier bank account registered with HSBC Group.
 - If there are any changes, please contact HSBC directly.
- (Optional) Set the delivery address here.
 The delivery details: Country, Street name, City, State, Postal/ ZIP are mandatory
- (Optional) Leave a note to your Customer (limited to 140 characters)
- 11. (Mandatory) Upload your system generated e-invoice with e-signature via Tradeshift during the submission of e-invoice as reference to HSBC.
 - Uploading supporting documents as additional reference is optional.

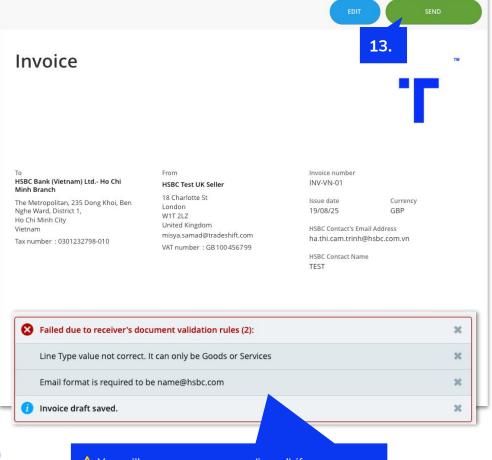


How to invoice from the CREATE Launcher

- 12. Click **PREVIEW** to verify the details
- 13. Click SEND

You CANNOT amend or discard the copy after you have sent the Invoice. Always double check the details before sending.





1 You will see error messages (in red) if your document is incomplete. In this case, follow the instruction and insert the details to fix the error(s).

Important Notes

Invoicing with a PO

- The PO must exists in your Document
 Manager and always make sure the status of the PO is under

 RECEIVED
- You must create an Invoice via PO Flip on the platform.
- Invoice line Unit of Measure (UOM) must be the same as the Purchase Order Line UOM
- The Invoice Currency must be the same as the Purchase Order Currency

Invoicing without a PO

- If PO number is not provided, you must provide the HSBC Contact's Email Address at header level in the form of "name"@hsbc.com.
- If you are unsure of the details mandated by HSBC, please refer to the existing contract or reach out to your Customer directly.



Important Notes

- Our No PO, No Pay policy calls for purchases of goods or services to have a Purchase Order (PO) issued by HSBC before delivery from the supplier can take place.
- The supplier shall request PO number from HSBC's contact before providing goods/services to avoid the risk of no pay.



Useful Information



How to Read Document Status

You can track the real-time Document Status by referring to the [**Document Manager**] app.

SENT

Document is submitted to Customer successfully.

DRAFT

Invoice is created (saved as Draft), but has not been sent. A draft Invoice can be edited or discarded if required.

ACCEPTED

Customer has accepted the document and in the mid of processing it.

REJECTED

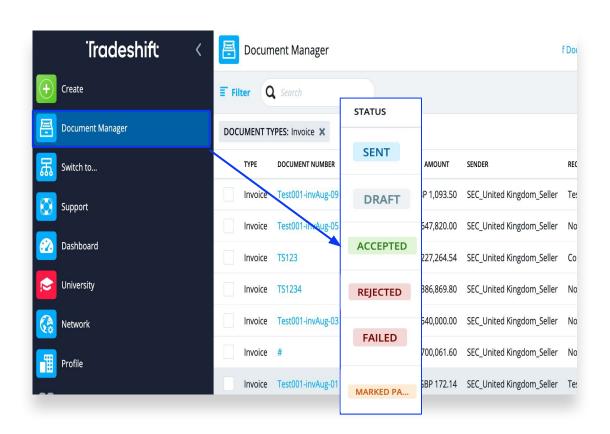
Customer has rejected the document. Please contact your Customer directly to enquire about the rejection.

FAILED

Invoice is failed to send through. Please click into the document to check the error messages and resend it.

MARKED PAID

Invoice has been paid by Customer.



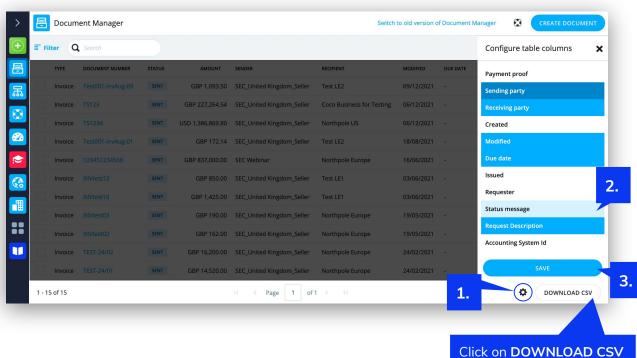
Customizing the table

How can I check the status of my invoice or payment?

You can also see more details about your document status in the Status Message column.

This is not enabled by default in the Document Manager app, so here is how you can make it visible.

- 1. Click on 🌣 icon
- 2. Choose Status Message
- Click on SAVE







HSBC Landing Page

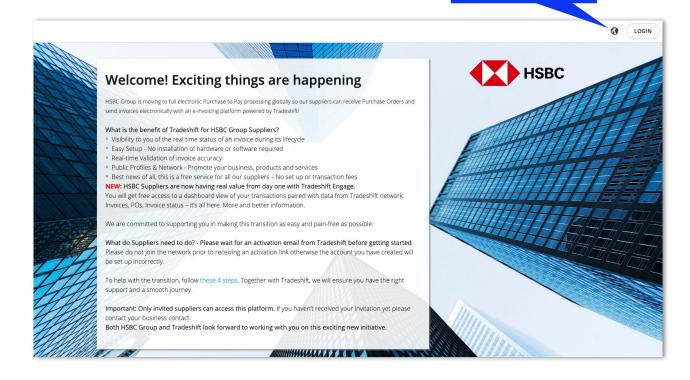
Click here for other language options

Landing page is where you will find all necessary information regarding your Customer's transition to Tradeshift.

It also contains the <u>Invoicing</u>
<u>Validation Rules</u> set by HSBC.

HSBC Landing Page link will be shared to you via the invitation email.

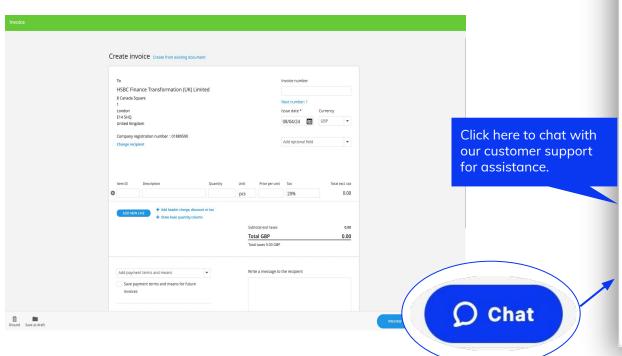
Nevertheless, you may access it directly via https://hsbc.support.tradeshift.com/

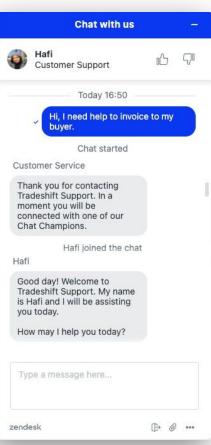


Other Features -Support Chat Function

Live Chat support is available on working days (Monday ~ Friday)

🔥 Chat is not available for suppliers based in China and Japan





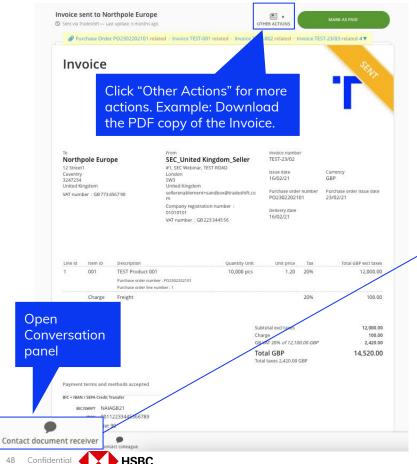
Other Features -Common Error and Solutions

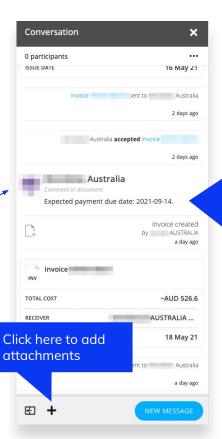
Error message	Cause	Solution
Purchase Order does not match any order on issue date YYYY-MM-DD	Relevant PO is not present on Tradeshift	 Check with the Customer to enquire about the missing PO. If the Customer confirmed the PO is uploaded, you can reach out to our <u>Support team</u>.
Supplier Party tax identifier is mandatory.	Supplier VAT is missing on company profile	Kindly update the Tax ID/ VAT details under the "Company Identifiers" section in your Company Profile.
Issue Date is mandatory and can't be in the future	Issue date is missing or outside the allowed period	The Invoice Date cannot be beyond today's date.
It appears that you are not yet set up to send documents to this particular client organisation []	Incomplete connection properties	Please contact our <u>Support team</u> by raising a Support ticket.
InvalidInput.Line 1: Invoice line quantity can't exceed the remaining balance on the Order line	Amount/ Quantity does not match that of on the PO.	 Check if the <u>Amount/ Quantity</u> is within the PO amount. If everything is in the correct order, there must be an issue with the invoice's particular line, and our <u>Support team</u> needs to check on it.

Other Features -Common Error and Solutions

Error message	Cause	Solution
The invoice number allows maximum 50 alphanumeric characters except spaces and special characters	Document ID is either longer than the allowed maximum or is empty OR Document ID contains special characters, like !@#\$%^&*()) or a space which is not acceptable	The Invoice Number must be in the format of Alphabetical/Number and no special characters are included.
Company identifier has already been used	There is more than 1 account using the same company VAT. This will lead to invoice error.	Please raise a Support ticket as our <u>Support team</u> needs to check on it.
Unable to change company name	The company name has been used.	You can add any special character to make the Company Name unique.
Unable to invite user	The user probably locked on our side.	Please raise a Support ticket as our <u>Support team</u> needs to check on it.
Error - Activating Profile 'A company of that country/region already exists'	The company name initiated for that activation link already exist in the platform.	Please raise a Support ticket as our <u>Support team</u> needs to check on it.

Other Features

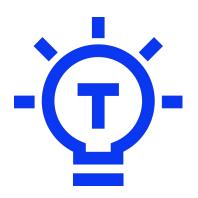




Conversation panel displays timestamped statuses and actions taken on the document such as:

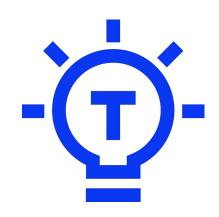
- The document is Accepted or Rejected
- Reason of rejection (if any)
- **Expected payment** due date (if any)

Tradeshift Platform Walkthrough





Start taking these steps today!



- 1. Activate your account via **Activation Link provided** in the invitation email.
- Update your company information: Company Name, Company Address and Company Identifier (Company ID/VAT ID) on the company Profile.
- 3. Check the NETWORK app and make sure you are **connected to relevant HSBC branch** .
- 4. Start creating and submitting invoices through **PO Flip Method** (PO Seller) or the **Create Launcher app** (Non-PO Seller).
- 5. Refer to the **Document Manager app** to track the **real-time Document Status** .





Frequently Asked Questions

FAQs

1. If I require support after the Webinar, how can I reach Tradeshift for further assistance?

You can reach our Support team by raising a Support ticket via https://support.tradeshift.com/requests/new Our Support team will reach you via email.

Alternatively, We offer assistance via on the platform. Go to the "Create Invoice" app to find live chat support.

Nevertheless, if you have payment-related or contract/PO-related enquiries, please contact HSBC directly.

2. How do I obtain the invitation email with Activation Link from Tradeshift?

You will receive the invitation with activation link from Tradeshift via email. If you could not find it in the mailbox, please check the junk/spam folder. If you have yet to receive the invitation email, please contact our Support team by raising a Support ticket via https://support.tradeshift.com/requests/new.



FAQs

3. Do PDF/ paper copies need to be submitted to the Customer after sending an e-invoice through Tradeshift?

No. However, it is **mandatory** to attach your system generated e-invoice with e-signature via Tradeshift during the submission of e-invoice as reference to HSBC.

4. I could not find the relevant PO in the Document Manager. What should I do?

Please contact HSBC directly to enquire about the missing PO.

If your customer has confirmed the PO is uploaded onto Tradeshift, you can reach our Support team by raising a Support ticket via https://support.tradeshift.com/requests/new

FAQs

I have sent an Invoice, but realized that I made a mistake. How do I correct this?

An already sent invoice cannot be directly modified due to the VAT certification.

Nevertheless, if you made a mistake or wish to change something on an invoice, then you should reach out to Tradeshift to cancel the incorrect invoice to avoid invoice interfacing to Fusion.

6. My invoice volume is significant. Is there other option to automate the invoicing process?

If you have an invoice volume greater than 300 invoices/ year, we offer the option of an EDI integration. If you would like to proceed with EDI, please reach out to HSBC directly for the request. On the other hand, you may refer to https://tradeshift.com/integrate/ to find out more information about integrating with Tradeshift for invoicing.

Thank you!

Tradeshift PAY | WEBUI

